

**Alliance for Hispanic
Commercial Contractors
Presents Part 3 of 3
Webinar Series by
Andana Consulting, LLC
Presents | Presentamos:**



Pricing FOR THE WIN

**Date: March 20th, 2019
Fecha: 20 de Marzo,
2019**

This session will discuss strategies on to best develop pricing documents. This webinar will be co-hosted by industry experts. More details to follow.



Presented by | Presentado Por:

As principal of Andana Consulting, Carrie Ann Williams, CPSM works with organizations to guide proposal development and create amazing content. Carrie Ann has more than 15 years of experience successfully tracking, pursuing, proposing, and winning local, state, and federal contracts in the fields of architecture, engineering, and construction (A/E/C), environmental and IT. Through her knowledge of the full lifecycle of government consulting, Carrie Ann has supported hundreds of government proposals and contracts as a Marketing Director, Proposal Manager, and Project Manager for several A/E/C organizations. She advises firms on market research, overall strategy, and marketing tactics and speaks on marketing topics nationwide to organizations including SAME, SMPS, AIA, and NVSBE. Carrie Ann is active with Society of American Military Engineers (SAME) where she is co-chair for the national STEM Committee, is currently an Elected Director for SAME Baltimore Post.

ANDANA

Date / Fecha: March 20th | 20 de Marzo - 2019

Time / Hora: 7:30 am - 9:30 am

Location / Lugar: WEBINAR - link provided after registration

Cost / Costo: \$30 Guests/\$15.00 Members

***Must Register | Se Requiere Registrar**

Register TODAY! | ¡Regístrate HOY!

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