

June 2019 Newsletter

Promoting the growth, prosperity and participation of Hispanic Commercial Contractors in commercial and government procurement contracts through education, training and guidance.

www.ahcc-midatlantic.org

AHCC's event with K2 Construction Consultants on Project Controls, Claims and Schedule Analysis - an In-Classroom and LIVE Webinar on June 12, 2019 with William Rosado and Tim Butera was very well attended. Our next event with K2 will be a case study exercise on best practices to prevent unpaid claims. Thank you K2 Construction Consultants for carving out time and sharing your expertise in construction with AHCC!

Maryland Department Of Transportation - Maryland Transit Administration MTA's All Transit Contract Opportunities Outreach on Thursday, June 13, 2019 the event!had wonderful turnout of support. Lots of vendors and speakers provided resources for access to capital. AHCC and The Barbour Group, LLC were honored to be included as vendors.



On June 23, Karen Barbour and her daughter Audrey met up with Wayne Frazier, Sr. of MWMCA to participate in Run Hope Work's Run For A Better Life 5K - an organization founded by Jose Ortiz, President of Allstate Floors (member). Run Hope Work helps improve the lives of young adults in DC who are battling homelessness, returning from the justice system, struggling with single parenthood, and/or facing unemployment but are motivated to work. It was a beautiful day to participate in such a great cause. Thank you Jose!





Thursday, July 18, 2019 8:00 am to 12:00 pm MWMCA & Live! Casino+Hotel Minority Outreach Fair Access complete list of exhibitors here Click here to REGISTER

Tuesday, July 23, 2019

Governor's Office of Small, Minority & Women Business Affairs invites you to reserve a FREE seat for their TWO upcoming Technical Training Classroom Events

Governor's Coordinating Offices

First Floor Training Room

100 Community Place

Crownsville, Maryland 21032

1. Contract Cost & Price Analysis - 10:00 am to 12:00 pm

How are you determining your contract pricing? This class will help you gain a better understanding of the different types of contracts common to the government arena, such as IDIQ (Indefinite Delivery Indefinite Quantity), cost reimbursement, and fixed price. It also covers the principles and guidelines of government contract audits and cost accounting principles as applied to daily operations.

Who should attend? Small business owners who want to enhance their understanding of the best

Who should attend? Small business owners who want to enhance their understanding of the best practices applied to establishing pricing on federal contracts.

This class is being presented by special guest, Arthenia LeFlore, Procurement Specialist, Maryland Procurement Technical Assistance Center (PTAC).

REGISTER HERE

2. State Procurement 101 - 2:00 pm to 4:00 pm

New to state contracting? Start at the beginning. This class is for small businesses that have little or no knowledge of the state procurement process. We'll focus on common procurement terminology, examine how the state contracting arena operates, and provide resources to help you determine if pursuing work in the public sector would be beneficial to your company.

Who should attend? Small business owners who want to assess the state contracting arena and gain a better understanding of the procurement process.

This class is being presented by Alison Tavik, Director of Communications and Outreach, Governor's Office of Small, Minority & Women Business Affairs.

REGISTER HERE

THANK YOU TO OUR GENEROUS PARTNERS! ¡AGRADECEMOS A NUESTROS PATROCINADORES!











