



MAY 2019 Newsletter

Promoting the growth, prosperity and participation of Hispanic Commercial Contractors in commercial and government procurement contracts through education, training and guidance.

www.ahcc-midatlantic.org



From May 7th - 9th, The Barbour Group, LLC in partnership with AHCC exhibited at the 2019 Joint Engineer Training Conference in Tampa, Florida (JETC), a Society of American Military Engineers (SAME) event. Over 2,000 people from across the US attended. We were honored to be invited by members of the Space Coast Post of SAME to participate in their group exhibit. We hired Captain Jack Sparrow to entice attendees to come visit our exhibit and take a pictures in front of our ship--"The Devil's in the Details." AHCC's educational programs were a big hit and more inroads were made in spreading our mission. Not only was our exhibit fun, but it served as a great icebreaker for people to get know each other better.





On May 22nd, The Barbour Group, LLC and AHCC also co-exhibited at Hensel Phelps Outreach in Nashville in support of the Metro Nashville Airport Expansion Project. Many of HP's teaming partners were on site to network directly with many subcontractors in attendance. Karen Barbour spoke out on how they help small business under The Barbour Group's exclusive Head Start Bond Program that they have with Hensel Phelps. To-date over \$55 million has been bonded under the program with no losses. See article recently published by HP for Small Business Week [HERE](#)

Karen also highlighted the AHCC mission and its upcoming training webinars/events. Several signed up!

On May 23rd, AHCC hosted its Webinar, Ask the Construction Law Expert with Tracy Steedman, Esq. of Adelberg Rudow, who was recently recognized in The Best Lawyers in America for Construction Law in Maryland and as a 2019 top 50 Women and Top 100 Maryland Super Lawyers. So many notes were taken and one attendee said they could not write notes fast enough. Thankfully, the webinar was recorded. If any one would like a copy of the recorded webinar, please email vanessa@ahcc-midatlantic.org. Member cost is \$15.00. Non-members - \$30.00. Thank you Tracy!



There are SIX upcoming events in June you won't want to miss!

Harkins Builders, Inc.
GLENARDEN APARTMENTS PHASE 2A

Thursday, June 6, 2019
 10am - 12pm
 1400 McCormick Drive, Suite 308
 Largo, Maryland 20774
 RSVP to Glenardenphase2@harkinsbuilders.com

AHCC is hosting with K2 Construction Consultants Project Controls, Claims and Schedule Analysis - an In-Classroom and LIVE Webinar event

June 12, 2019

11:30 am to 1:00 pm EST

Our presenter is William Rosado, Project Control Specialist, who is in charge of Planning and Scheduling, Measurement and Schedule Analysis, Progress Reports, Estimation and Resource Control, Time Phased Budgeting, Marketing, Business Development and Process Improvements, as well as Training for clients such as Construction Managers, Contractors, Developers, and Owners. He is quite the expert and AHCC is honored to bring his talents to our members and guests. [Register Here](#)

Maryland Department Of Transportation - Maryland Transit Administration MTA's All Transit Contract Opportunities Outreach

Thursday, June 13, 2019

8:30am - 1pm

Bowie State University, Student Union Center (Wiseman ballroom)

14000 Jericho Park Road

Bowie, MD 20715

[Register Here](#)

Representatives from MDOT MTA, Purple Line Partners, WMATA, Prince George's County-The Bus, Montgomery County-Ride On and many Locally Operated Transit Systems (LOTS) in Maryland as well as some of MTA's Prime Contractors will be available to both present how to do business with their entity, showcase upcoming opportunities and network with businesses in attendance.

Participants will gain insights into subcontracting as Disadvantaged Business Enterprises (DBE) firms and prime contracting as Small Business Enterprises (SBE) firms. Contract opportunities will include A&E, Construction, Maintenance, Services, IT, Supplies and Equipment and small purchases. Procurement leaders will breakdown the process for participating in these contracts as either a prime contractor or a subcontractor.

While this event is free, registration is required using Eventbrite. With 200 seats available, we ask that each business send only one representative.

**The Whiting-Turner Contracting Company (AN AHCC GOLD SUPPORTER)
Get Down To Business**

Thursday, June 13, 2019 7:30am - 9:30am

Hampton Plaza Whiting-Turner Contracting Company

Main Office, 8th floor Training Rooms

300 East Joppa Road

Towson, MD 21286

Whiting-Turner is pleased to announce our next Get Down to Business. We invite you, your organization and your members to join us once again for coffee, pastries, bagels, and a look at what we'll be bidding in the near future. On June 13, 2019 from 7:30 until 9:30 AM we will have several of our project and bid teams here at Hampton Plaza to meet you and give you a look at what work we will be putting out to bid in the next several months. We will be holding the event in our Main Office, in the 8th floor Training Rooms.

Parking is available on any parking level. Whatever level you park on, just take the elevator to the Plaza Level and follow the signs to our outreach. Please be advised there are ongoing structural repairs underway at the garage.

Directions: The best way to get here is to come around the beltway to Exit 27, Dulany Valley Road. Take Dulany Valley Road south to the second traffic light and turn left onto Fairmount Avenue. The Towson Mall will be on your right. Go straight through two more traffic lights and bear to the right at the fork in the road. Go to the top of the hill. This is Joppa Road. Take a right at the light and another immediate right into Hampton Plaza.

Run Hope Work Run For A Better Life 5K - [Register Here](#)

Sunday, June 23, 2019

8:00 AM

Come and support one of AHCC's members, Jose Ortiz of Allstate Floors and Puerto Rico One. We are running to raise awareness about our mission: Run Hope Work helps improve the lives of young adults in DC who are battling homelessness, returning from the justice system, struggling with single parenthood, and/or facing unemployment but are motivated to work. Funds raised through this 5K and other efforts allow Run Hope Work to get more DC youth off the streets and into jobs in the construction trades. We're helping empower young adults through running, meditation and workforce development to end the cycle of poverty and violence. Please join us! Let's all Run for a Better Life.

Our June 23rd race will be a fast, flat, out and back 5K on the C&O Canal Tow Path in DC. The race begins at 8:00 AM at Fletcher's Cove and heads upstream.

Women's Business Enterprise National Council (WBENC) National Conference & Business Fair

June 25 - 27, 2019

Baltimore Convention Center Baltimore, Maryland Schedule at a Glance — [CLICK HERE.](#)

Registration Hours Monday, June 24th: 9:00 AM - 5:00 PM

Tuesday, June 25th: 8:00 AM - 6:00 PM

Wednesday, June 26th: 7:00 AM - 4:00 PM

Thursday, June 27th: 8:00 AM - 2:00 PM

Attendee Admission Pricing— [CLICK HERE.](#)

More Information: Keynote Speakers, Workshops, Receptions, Networking Events and More — [CLICK HERE.](#)

Hotel Reservations— [CLICK HERE.](#)



Welcome Miranda Company, and Quality
Construction Logistic, Inc.!

Miranda Co.

Miranda Company
Fernando Miranda, President
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Fx: 301-565-9735
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www.miranda-company.com
LinkedIn: www.linkedin.com/in/fernando-jr/
Date Established: 1999

Miranda Company was started by Fernando's father, who immigrated to the us from El Salvador, back in the 1980s as a home improvement contractor. Over the last ten years they began performing work for healthcare, retail, multi-family, and restaurant industry owners. Their sole focus now is commercial construction, pursuing work up to \$1.5 million in project size. Miranda Company is a generational business, proud of their fine workmanship abilities and project efficiency. They understand the need for urgency without sacrificing quality of job performance. Their long-term ambition is to transform Miranda Co. into a design-build entity with a specialization in sustainable architecture and construction.



Quality Construction Logistic, Inc.(QCL)
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QCL was started by Nilson Canenguez soon after he arrived from El Salvador in early 2000s. He immigrated to the US in search of opportunities not obtainable in his country. He arrived in the DC Metro area and took advantage of the opportunities a sanctuary city has to offer. Thanks to the programs of the sanctuary city, Nilson, in a short amount of time educated and prepared himself in becoming a successful entrepreneur. He is a serial entrepreneur, not only starting QCL, but QCL Pro Construction, Inc. and Jennca Properties, LLC. Both of these companies are engaged in commercial construction and real estate. He also continues his duties as president for AbbaPrez SA de SV in El Salvador, a General Construction firm that self performs electrical, plumbing and interior rehab work as well as new construction. Jennifer, his daughter, is now at the helm, bringing more stability and longevity to the work her father created.

QCL provides concrete reinforcing steel – rebar contracting services, including steel reinforcement placing, post-tensioning unbounded and bonded P.T Cable. QCL services the Maryland, Washington and Virginia area since 2010. The company pursues projects up to \$5 million and successfully completed projects with Southland Concrete, Miller, Long & Arnold, Harris Rebar, W Concrete, Inc., Holder, and Top Gun of Virginia, Inc. His work in the community has not gone unnoticed. See article [HERE](#) on Nilson, an impressive Salvadorian who is making a difference in his community.

THANK YOU TO OUR GENEROUS PARTNERS!
¡AGRADECEMOS A NUESTROS PATROCINADORES!

